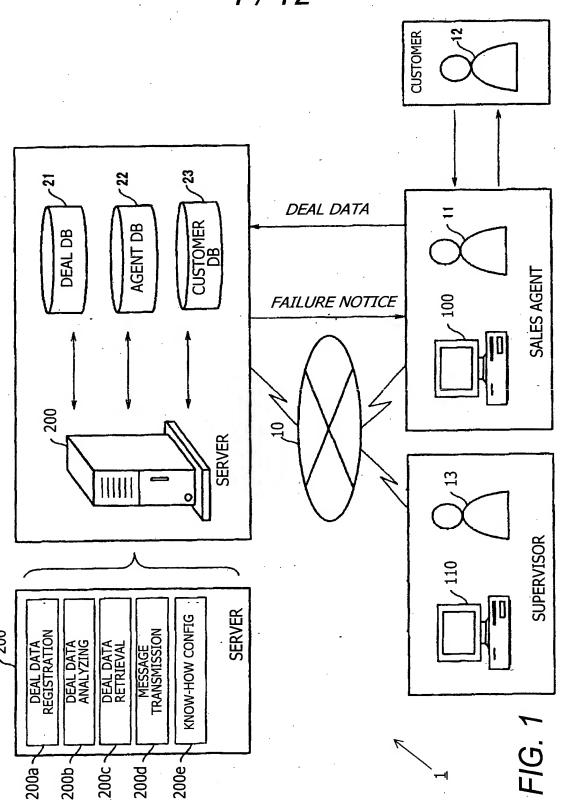
App No.: Not Yet Assigned Docket No.: 11669 Inventor: Toyoji IKEZAWA, et al. Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND DATA COLLECTING METHOD

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App No.: Not Yet Assigned Inventor: Toyoji IKEZAWA, et al. Docket No.: 116692004200

Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND DATA COLLECTING METHOD

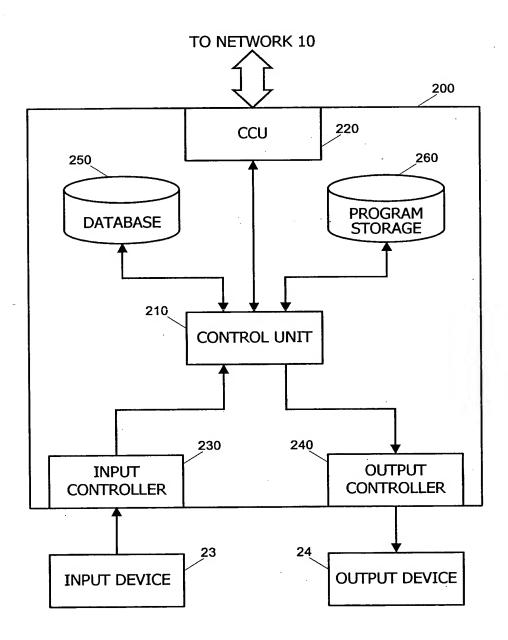


FIG. 2

App No.: Not Yet Assigned Docket No.: 116692 Inventor: Toyoji IKEZAWA, et al.
Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND DATA COLLECTING METHOD

EAL ID	DEAL CUSTOMER AGENT PROPOSED ID ID ITEMS	AGENT ID	PROPOSED ITEMS	ESTIMATION	APPOINTED DEADLINE	COMPETITOR	:
Ī						•••	
M10	C001	SA001	Product A	-*************************************	1 week	Z	
M11	C010	SA010	System B	- *** ********************************	10 days	×	
	•••			•	••	•••	

App No.: Not Yet Assigned Docket No.: 11669.
Inventor: Toyoji IKEZAWA, et al.
Title: DATA COLLECTION SUPPORTING SYSTEM,
SERVER, AND DATA COLLECTING METHOD

			Γ
AGENT ID	ATTRIBUTION	PERSONAL PROPERTY	
SA100	Name, Division, e-mail address, Supervisor's info., Comprehensive presentation,	Comprehensive presentation,	
SA101	Name, Division, e-mail address, Supervisor's info.,	Knowledge based proposals,	:

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BUSINESS	• • •	Manufacturer,	Service Industory,	-
ATTRIBUTION		Name, Company, Post,	Name, Company, Post, Service Industory,	
CUSTOMER ID		C0100	C0101	

 DEAL LICTOBY	PERSONAL	IT	:
DEAL HISTORY	PROPERTY	LEVEL	
•••	•	•••	•••
Items, Quantity,	Merchandize authority,	A +	:
Items, Quantity,	Skilled in negotiation,	В	:
 	•	;	• • •

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Inventor: Toyoji IKEZAWA, et al.

Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND DATA COLLECTING METHOD

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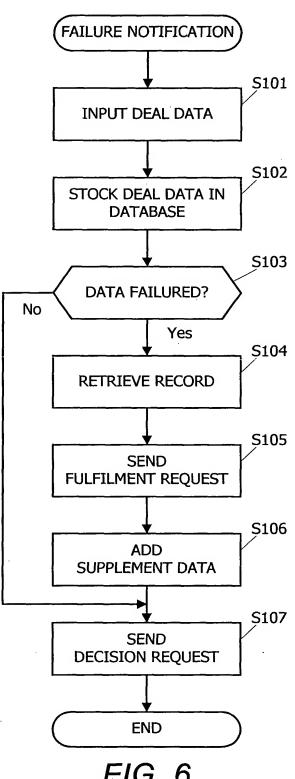


FIG. 6

App No.: Not Yet Assigned Docket No.: 11669 Inventor: Toyoji IKEZAWA, et al. Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND DATA COLLECTING METHOD

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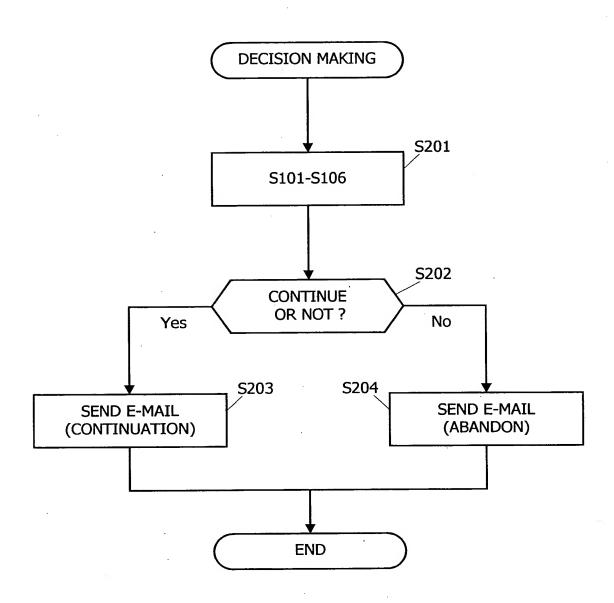


FIG. 7

App No.: Not Yet Assigned Docket No.: 11669
Inventor: Toyoji IKEZAWA, et al.
Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND DATA COLLECTING METHOD

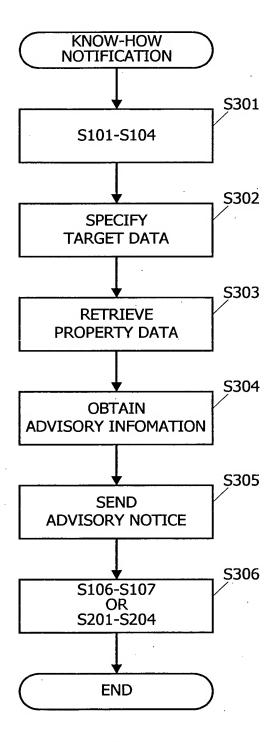


FIG. 8

App No.: Not Yet Assigned

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Inventor: Toyoji IKEZAWA, et al.

Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND DATA COLLECTING METHOD

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ADVICES ON YOUR DATA COLLECTION

DEAL REF.: 1234
CUSTOMER: CUSTOMER A
DEAL PROGRESS LEVEL: 3

YOUR DATA REQUIRED TO BE FULFILLED
(FOLLOWING INFORMATION FAILED)

WHO'S OUR COMPETITOR

HOW TO GETTING MORE INFORMATION OUT OF THE CUSTOMER (KNOW-HOW)

FIG. 9

App No.: Not Yet Assigned Docket No.: 11669 Inventor: Toyoji IKEZAWA, et al. Title: DATA COLLECTION SUPPORTING SYSTEM, SERVER, AND DATA COLLECTING METHOD

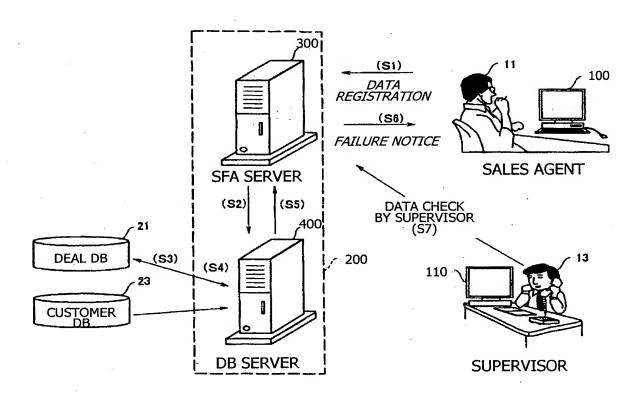


FIG. 10

App No.: Not Yet Assigned Inventor: Toyoji IKEZAWA, et al.

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Title: DATA COLLECTION SUPPORTING SYSTEM, BERVER, AND DATA COLLECTING METHOD

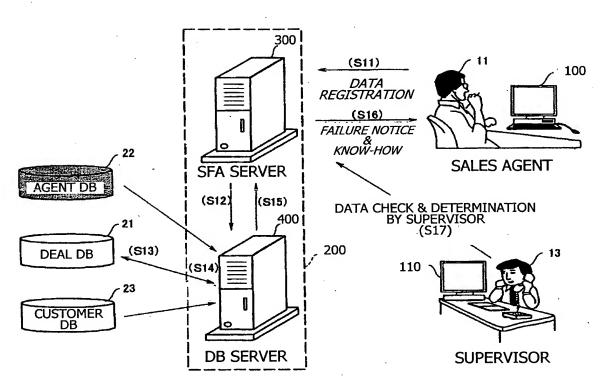


FIG. 11

App No.: Not Yet Assigned Docket No.: 11669.
Inventor: Toyoji IKEZAWA, et al.
Title: DATA COLLECTION SUPPORTING SYSTEM, Docket No.: 116692004200

SERVER, AND DATA COLLECTING METHOD

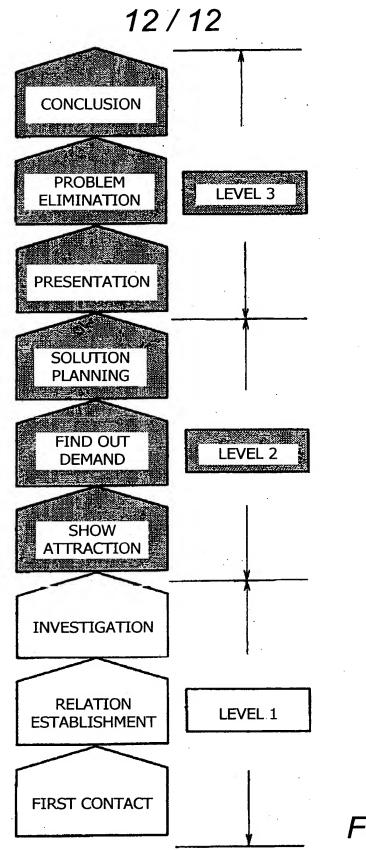


FIG. 12